



Community *profile*

— *Heritage* —
PERTH

2019

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1. Data Sources

Data in this report was sourced from both Statistics Canada and the Analyst Tool provided by the Ontario Ministry of Agriculture and Rural Affairs. Detailed breakdowns of data within this report can be requested from and supplied by the Town of Perth. The information contained within this reported offers a snapshot of the Perth economy and demography and more detailed data is also available from the Town.

2. Introduction

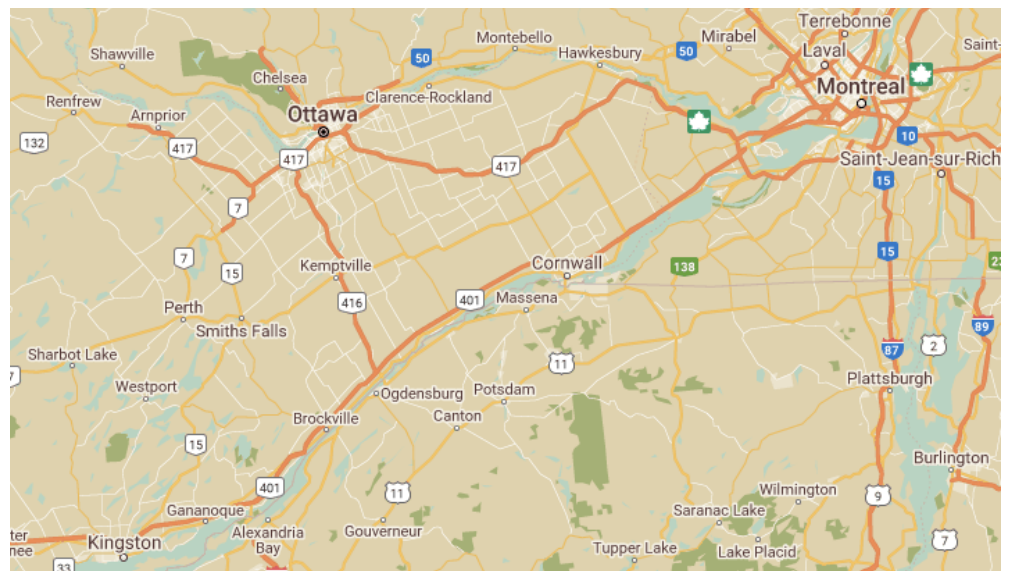
The Town of Perth, Ontario is a community of 6,000 sitting along the Tay River in beautiful Eastern Ontario less than an hour from the Nation's Capital. With a diverse economic sector, stable post-secondary presence, and growing tourism economy, Perth is one of Ontario's most attractive and well known towns. Perth's collection of historic limestone buildings and its focus on maintaining the heritage character of the community attracts visitors and an increasing number of residents from Ottawa, Kingston, Toronto and many areas in between. Offering the amenities of a community many times its actual size, Perth is a lively and exciting place in Ontario's economically growing Eastern Regions.

Perth can be divided up into three distinct economic zones. The North end, along Highway 7, is dominated by various multinational and chain businesses, alongside several service businesses and the town's mall. The centre of town consists of the historic downtown, composed of many small shops, restaurants, and professional firms. The south and east ends constitute Perth's business and industrial parks, where the bulk of Perth's larger manufacturing and service industries are located. It is also here that new development opportunities await in the form of both industrial and residential development lots. Currently many new major developments are in the works in Perth, including large residential developments north of Highway 7 and the building out of the remainder of the Perthmore subdivision. Year over year more building activity and business investment is occurring in Perth.

2.1. Location

Perth is strategically located in Eastern Ontario. It is situated 80 km southwest of Ottawa and 75 km North of Kingston, putting Eastern Ontario's largest cities within less than an hour's driving distance. This also gives business within Perth ease of access to Highways 401, 416, and 417. To the west, Perth is 180 km from Peterborough and 240 km from Toronto, reachable within a 2 and half hour drive along Highway 7. With the impending completion of 407 East to Highway 115, travel along Highway 7 will become increasingly attractive and offer improved access to the wider GTA area. To the East, Perth is 220 km from Montreal and its greater metropolitan region. Quick access to the United States is available at the Ogdensburg–Prescott International Bridge of the Thousand Islands International Bridge into New York.

Figure 1: Perth Location Map



Source: Google Maps, 2019.

2.2. Climate

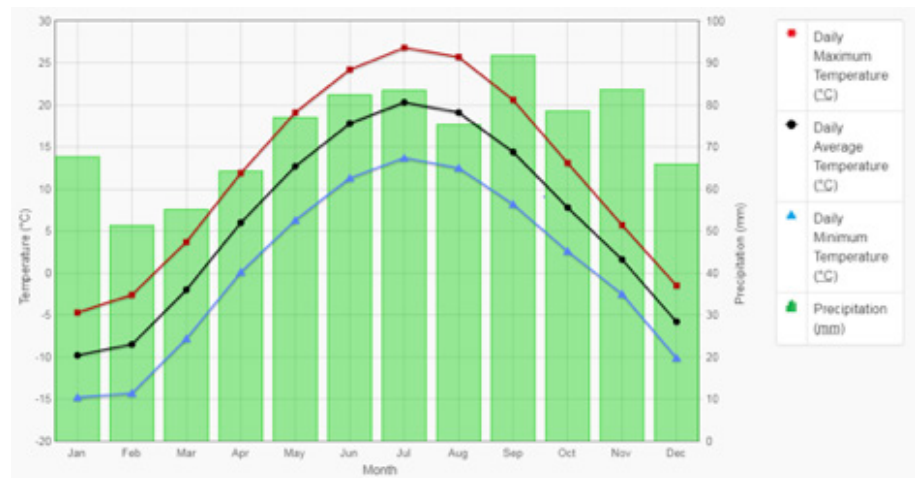
Perth derives its climatic data (both normal and averages) from the environment Canada station in Drummond Centre. Table X and Figure X illustrate the precipitation levels, average, and extreme temperatures.

Table 1: Perth Average Temperature (OC) 1981-2010

	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Year
Temperature													
Daily Average (°C)	-9.8	-8.5	-2	6	12.7	17.8	20.3	19.1	14.4	7.8	1.6	-5.8	6.1
Standard Deviation	3.3	2.5	2.1	1.6	1.4	1.4	1.2	1.2	1.4	1.3	1.7	3.5	1.3
Daily Maximum (°C)	-4.7	-2.6	3.7	11.9	19.1	24.2	26.8	25.7	20.6	13.1	5.7	-1.5	11.8
Daily Minimum (°C)	-14.8	-14.3	-7.8	0.1	6.3	11.3	13.7	12.5	8.2	2.6	-2.5	-10.1	0.4
Extreme Maximum (°C)	13	13.5	24.5	32.5	32.5	35	36.5	37.5	35	27.5	21.5	15	



Figure 2: Perth Temperature and Precipitation Averages, 1981-2010



Source: Environment Canada, 2019

3. Demographics

3.1. Population Size and Growth

Between 2011 and 2016, according to Statistics Canada, Perth's population increased by 1.5%, increasing from 5,840 persons to 5,960. Perth's population has largely stayed within this threshold for the past several decades, however the population within surrounding Lanark County has been steadily increasing at an accelerating pace as is summarized in the table below.

Table 2: Population Growth, Perth, Lanark County, and Ontario 1996-2018

	1996	2001	2006	2011	2016	2019
Perth	5,886	6,003	5,907	5,840	5,930	6,095
% Change			-1.6	-1.1	1.5	2.7%
Lanark	59,845	62,495	63,785	65,667	68,698	70,611
% Change			2.1	3.0	4.6	2.7%
Ontario	10,753,573	11,410,046	12,160,282	12,851,821	13,448,494	14,190,207
% Change	6.6		6.6	5.7	4.6	7.7%

Source: Statistics Canada Censuses, 1996, 2001, 2006, 2011, 2016 and XXX

3.2. Age Profile

The following figure illustrates the distribution of Perth's population across age groups. In line with other parts of Ontario, Perth's demographics are skewed towards older age groups due to the combined affects of the baby boomer generation and Perth's concentration of senior living facilities. This results in the immediate population of Perth having a twice than average proportion of seniors in its population than the rest of Ontario.



Figure 3: Population Percentage Distribution in Perth (age)

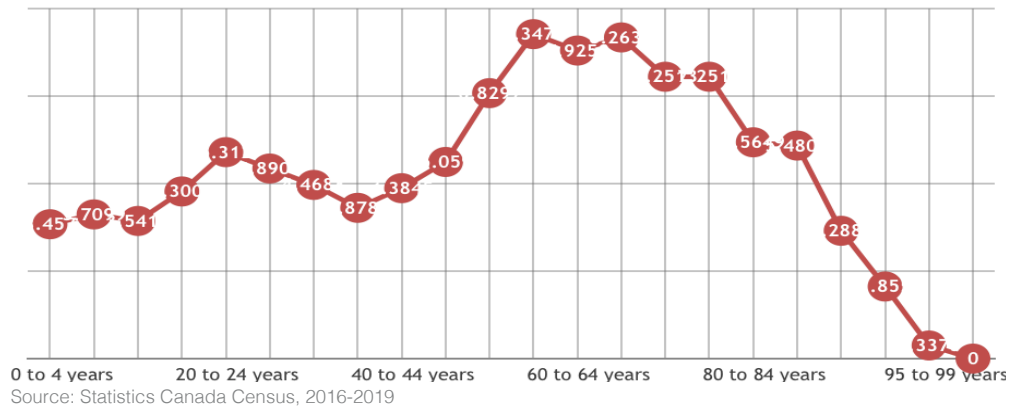


Table 3: Population distribution of Perth and Ontario

Characteristics	Perth	Perth	Ontario
Total - Age groups and average age of the population - 100% data	5930		
0 to 4 years	205	3.46	5.19
5 to 9 years	220	3.71	5.62
10 to 14 years	210	3.54	5.61
15 to 19 years	255	4.30	6.04
20 to 24 years	315	5.31	6.65
25 to 29 years	290	4.89	6.50
30 to 34 years	265	4.47	6.43
35 to 39 years	230	3.88	6.26
40 to 44 years	260	4.38	6.48
45 to 49 years	300	5.06	6.97
50 to 54 years	405	6.83	7.85
55 to 59 years	495	8.35	7.36
60 to 64 years	470	7.93	6.29
65 to 69 years	490	8.26	5.49
70 to 74 years	430	7.25	3.93
75 to 79 years	430	7.25	2.92
80 to 84 years	330	5.56	2.17
85 to 89 years	195	3.29	1.40
90 to 94 years	110	1.85	0.66
95 to 99 years	20	0.34	0.16
100 years and over	0	0	0.02

Source: Statistics Canada, 2016-2019

3.3. Income

The following table breaks down individual incomes in Perth in 2016. Compared to the province, median income in Perth lies slightly below the provincial average, with the average income being comparatively lower than the median. Income is defined as transfers received through wages, investments, retirement plans, and government sources. Lanark County numbers, which show the median incomes for the broader county that includes Perth, are higher than the Ontario median. Additionally average income at the Lanark County level is closer to the Province's than Perth's average income.

Table 4: Individual Incomes in Perth, Values and Distribution

Characteristic	Perth (Population)	Perth (% of Total)	Ontario (% of Total)
Total	5,135		
Without total income	140		
With total income	5,000		
Percentage with income	97.4		
Under \$10,000 (including loss)	525	10.22%	14.64%
\$10,000 to \$19,999	1,050	20.45%	16.57%
\$20,000 to \$29,999	890	17.33%	12.78%
\$30,000 to \$39,999	645	12.56%	10.40%
\$40,000 to \$49,999	535	10.42%	9.26%
\$50,000 to \$59,999	385	7.50%	7.33%
\$60,000 to \$69,999	325	6.33%	5.71%
\$70,000 to \$79,999	175	3.41%	4.35%
\$80,000 to \$89,999	135	2.63%	3.43%
\$90,000 to \$99,999	110	2.14%	2.94%
\$100,000 and over	220	4.28%	8.23%
\$100,000 to \$149,999	165	3.21%	5.44%
\$150,000 and over	60	1.17%	2.79%

Characteristic	Perth	Lanark	Ontario
Median total income in 2015 among recipients (\$)	30,502	35,805	33,539
Average total income in 2015 among recipients (\$)	39,028	44,111	47,915

Source: Statistics Canada, 2016-2019





Table 5: Household incomes Perth vs Ontario

Perth's annual household income falls below the Ontario average. Numbers for Lanark give a clearer understanding of average earnings within the Perth area and demonstrate that they are more in line with provincial numbers.

Characteristic	Perth	Lanark	Ontario
Total - Income statistics in 2015 for private households by household size	3,010	28,580	5,169,175
Median total income of households in 2015 (\$)	51,429	71,660	74,287
Average total income of households in 2015 (\$)	64,957	84,789	97,856
Average total income of one-person households in 2015 (\$)	38,666	42,658	49,571
Average total income of two-person households in 2015 (\$)	83,941	99,451	114,773

Source: Statistics Canada, 2016-2019

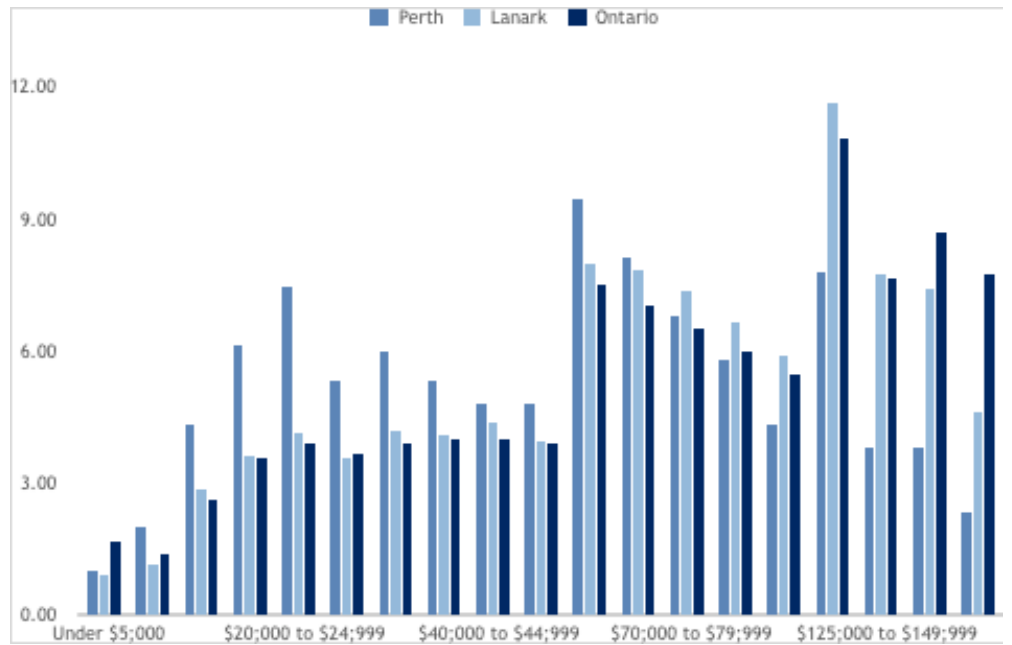
This information is further broken down based on household sizes below. As can be seen, Perth has a lower proportion of high income households than both Lanark County and Ontario, with higher proportions of households earning annually below \$40,000.

Characteristic	Perth (Population)	Perth (% of Total)	Lanark (% of Total)	Ontario (% of Total)
Total	3010	100.00	100.00	100.00
Under \$5,000	30	1.00	0.89	1.68
\$5,000 to \$9,999	60	1.99	1.14	1.36
\$10,000 to \$14,999	130	4.32	2.83	2.60
\$15,000 to \$19,999	185	6.15	3.62	3.58
\$20,000 to \$24,999	225	7.48	4.15	3.88
\$25,000 to \$29,999	160	5.32	3.59	3.66
\$30,000 to \$34,999	180	5.98	4.20	3.92
\$35,000 to \$39,999	160	5.32	4.08	4.01
\$40,000 to \$44,999	145	4.82	4.39	4.00
\$45,000 to \$49,999	145	4.82	3.95	3.91
\$50,000 to \$59,999	285	9.47	8.00	7.52
\$60,000 to \$69,999	245	8.14	7.82	7.03
\$70,000 to \$79,999	205	6.81	7.38	6.50
\$80,000 to \$89,999	175	5.81	6.65	5.98
\$90,000 to \$99,999	130	4.32	5.88	5.47
\$100,000 to \$124,999	235	7.81	11.63	10.84
\$125,000 to \$149,999	115	3.82	7.73	7.63
\$150,000 to \$199,999	115	3.82	7.42	8.70
\$200,000 and over	70	2.33	4.62	7.73

Source: Statistics Canada, 2016-2019



Table 5: Household incomes Perth vs Ontario ...continued



3.4. Mobility Characteristics

Mobility, or the number of people moving into and out of the community, patterns for Perth residents are similar to the rest of Ontario, especially within one year mobility. In five year mobility, Perth residents are slightly more likely to move than the rest of Ontario. The only major differences come in the number of external migrates, with Perth having a significantly lower intake number than the rest of Ontario.

Table 6: One Year and Five Year Mobility

	Perth (Population)	Perth (% of Total)	Ontario (% of Total)
1 Year Mobility Status	5735	100.00	100.00
Non-movers	4995	87.10	87.56
Movers	745	12.99	12.44
Non-migrants	460	8.02	7.18
Migrants	290	5.06	5.26
Internal migrants	280	4.88	4.08
Intraprovincial migrants	255	4.45	3.57
Interprovincial migrants	25	0.44	0.51
External migrants	10	0.17	1.18
5 Year Mobility Status	5560	100.00	100.00
Non-movers	3365	60.52	62.87
Movers	2190	39.39	37.13
Non-migrants	1105	19.87	20.29
Migrants	1085	19.51	16.84
Internal migrants	1025	18.44	12.45
Intraprovincial migrants	915	16.46	11.01
Interprovincial migrants	105	1.89	1.45
External migrants	65	1.17	4.38

Source: Statistics Canada, 2016-2019

3.5. Language Characteristics

The following table contains information on the knowledge of Canada’s official languages by Perth residents. Knowledge of English is in line with provincial standards, with a higher percentage of Perth residents being knowledgeable of English than the wider provincial population. Knowledge of French within Perth is only slightly lower than the provincial average, with close to 10 percent of Perth residents being conversational in French, compared to around 11 percent for the province as a whole.

Table 7: Knowledge of Official Languages, 2018

	Perth (Population)	Perth (% of Total)	Ontario (% of Total)
Total	5905	100.00	100.00
English only	5300	89.75	86.05
French only	5	0.08	0.30
English and French	580	9.82	11.20
Neither English nor French	20	0.34	2.46

Source: Statistics Canada, 2016-2019

3.6. Level of Education

Information of educational attainment is presented below for residents between the ages of 25 and 64. According to the most recent information available, approximately 27.5% of residents only have a high school education, while 49% have reached post secondary education. The proportion of the population with a University education is 16%. Figures for Lanark County have been included due to Perth’s wide employment and service area.

Figure 5: Educational Attainment in Perth

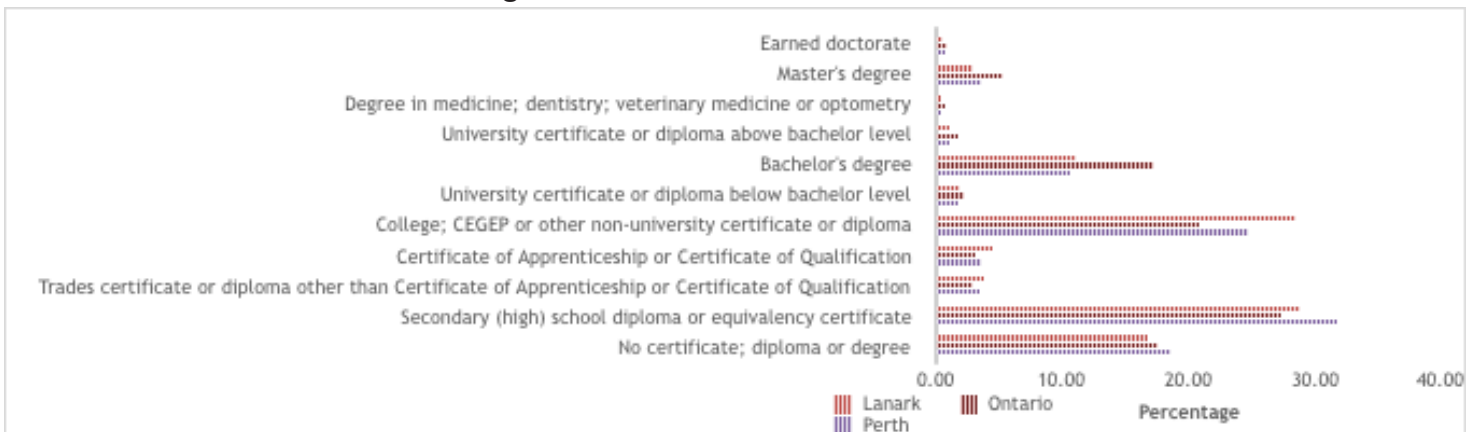


Table 9: Educational Attainment in Perth vs Ontario.

	Perth (Population)	Perth (% of Total)	Ontario (% of Total)
Total - Highest certificate	5,140	100.00	100.00
No certificate; diploma or degree	955	18.58	17.53
Secondary (high) school diploma or equivalency certificate	1,630	31.71	27.41
Postsecondary certificate; diploma or degree	2,545		
Apprenticeship or trades certificate or diploma	365		
Trades certificate or diploma other than Certificate of Apprenticeship or Certificate of Qualification	180	3.50	2.94
Certificate of Apprenticeship or Certificate of Qualification	185	3.60	3.08
College; CEGEP or other non-university certificate or diploma	1,270	24.71	20.82
University certificate or diploma below bachelor level	90	1.75	2.19
University certificate; diploma or degree at bachelor level or above	830	16.16	26.03
Bachelor's degree	545	10.60	17.32
University certificate or diploma above bachelor level	50	0.97	1.72
Degree in medicine; dentistry; veterinary medicine or optometry	15	0.29	0.72
Master's degree	185	3.60	5.38
Earned doctorate	35	0.68	0.89

Source: Statistics Canada, 2016-2019

Figure 6: Field of Major Study

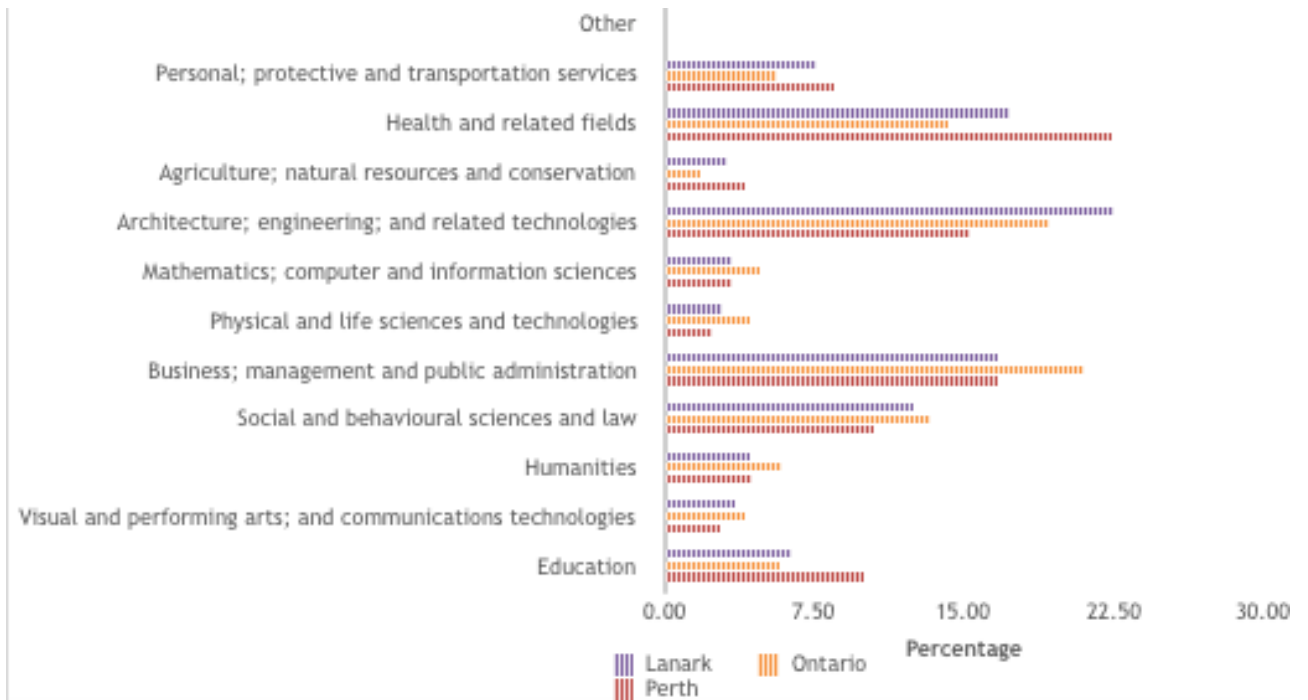


Table 10: Major Field of Study

Major Field of Study	Perth	Perth	Lanark	Ontario
Total	2545	100	100	100
Education	255	10.0	6.3	5.8
Visual and performing arts; and communications technologies	70	2.8	3.5	4.0
Humanities	110	4.3	4.2	5.9
Social and behavioural sciences and law	265	10.4	12.4	13.3
Business; management and public administration	425	16.7	16.7	21.1
Physical and life sciences and technologies	60	2.4	2.9	4.2
Mathematics; computer and information sciences	85	3.3	3.4	4.8
Architecture; engineering; and related technologies	390	15.3	22.5	19.3
Agriculture; natural resources and conservation	100	3.9	3.1	1.8
Health and related fields	570	22.4	17.3	14.2
Personal; protective and transportation services	215	8.4	7.6	5.6
Other	0	0.0	0.0	0.0

Source: Statistics Canada, 2016-2019

4. Labour Force

4.1. Key Indicators

Perth's labour force is composed of approximately 2,600 people with a participation rate of 50.4%. It should be noted however that the number of jobs estimated to be in Perth is approximately 6,500, indicating that Perth draws a significant number of its workers from the surrounding areas of Lanark County and beyond.

Table 11: Labour Force Status

Labour force status	Perth	Perth	Ontario
Total population aged 15 years and over	5,140	56,875	
In the labour force	2,590	34,930	
Employed	2,375	32,715	
Unemployed	215	2,210	
Not in the labour force	2,550	91,950	
Participation rate (%)	50.4	61.4	64
Employment rate (%)	46.2	57.5	62
Unemployment rate (%)	8.3	7.2	5.9

Source: Statistics Canada, 2016-2019

4.2. Labour Force by Occupation

Residents of Perth and those who come into the town to work are employed in a wide and diverse range of fields. Employment is relatively evenly distributed across all industrial sectors, with no single industry having a significant concentration of residents. This demonstrates the highly diverse and skilled labour force present in Perth.

Table 12: Labour Force of Perth in Occupation

Industry sectors	Perth	
	Number	%
Total - Industry - North American Industry Classification System (NAICS) 2012	2,370	100
Agriculture, forestry, fishing and hunting	20	0.8
Mining, quarrying, and oil and gas extraction	10	0.4
Utilities	0	0
Construction	215	9.1
Manufacturing	290	12.2
Wholesale trade	75	3.2
Retail trade	300	12.7
Transportation and warehousing	85	3.6
Information and cultural industries	35	1.5
Finance and insurance	85	3.6
Real estate and rental and leasing	25	1.1
Professional, scientific and technical services	90	3.8
Management of companies and enterprises	0	0
Administrative and support, waste management and remediation services	85	3.6
Educational services	155	6.5
Health care and social assistance	335	14.1
Arts, entertainment and recreation	40	1.7
Accommodation and food services	230	9.7
Other services (except public administration)	125	5.3
Public administration	165	7

Source: Statistics Canada, 2016-2019

For occupations in Perth, a quarter of the jobs within town are concentrated in the Health care and social assistance industry, with a quarter of all occupations in Perth being in that category. It is followed by manufacturing and retail respectively, which combined make up another quarter of all occupations in town. The remaining proportion of the workforce is evenly distributed across the remainder industries, illustrating the diversity of Perth's economy.

Table 13: Labour Force in Perth by Occupation

Industry sectors	Perth	
	Number	%
Total - Industry - North American Industry Classification System (NAICS) 2012	6,555	100
Agriculture, forestry, fishing and hunting	14	0.2
Mining, quarrying, and oil and gas extraction	139	2.1
Utilities	39	0.6
Construction	371	5.7
Manufacturing	989	15.1
Wholesale trade	116	1.8
Retail trade	659	10.1
Transportation and warehousing	355	5.4
Information and cultural industries	53	0.8
Finance and insurance	131	2.0
Real estate and rental and leasing	74	1.1
Professional, scientific and technical services	132	2.0
Management of companies and enterprises	5	0.1
Administrative and support, waste management and remediation services	185	2.8
Educational services	366	5.6
Health care and social assistance	1,728	26.4
Arts, entertainment and recreation	99	1.5
Accommodation and food services	459	7.0
Other services (except public administration)	91	1.4
Public administration	416	6.3

Source: Statistics Canada, 2016-2019

4.3. General Wages by Occupation

Below is a selection of the average wages for several industries within Perth. The highest wages can be found in the utilities and resource extraction sectors, with the lowest wages in the arts, entertainment and recreation, and food service and accommodation sectors. The average wage in Perth is \$43,200.

Table 14: Average Perth Wages.

Industry sectors	Perth
	Value
Total - Industry - North American Industry Classification System (NAICS) 2012	\$43,200
Agriculture, forestry, fishing and hunting	\$19,398
Mining, quarrying, and oil and gas extraction	\$87,333
Utilities	\$109,262
Construction	\$48,006
Manufacturing	\$54,977
Wholesale trade	\$45,397
Retail trade	\$24,067
Transportation and warehousing	\$45,566
Information and cultural industries	\$28,870
Finance and insurance	\$52,053
Real estate and rental and leasing	\$35,227
Professional, scientific and technical services	\$47,592
Management of companies and enterprises	\$70,784
Administrative and support, waste management and remediation services	\$20,226
Educational services	\$62,411
Health care and social assistance	\$38,840
Arts, entertainment and recreation	\$19,129
Accommodation and food services	\$15,280
Other services (except public administration)	\$31,668
Public administration	\$65,647

Source: EMSI Analyst, 2018

4.4. Employers

As a hub of over 6,000 jobs, Perth has a large workforce employed by hundreds of employers of varying sizes and business areas. Unlike many small towns in Ontario, Perth has so far managed to maintain a rather diverse economy with manufacturing still remaining as a key part of the local economic fabric. These activities contribute to Perth having achieved a GDP of over \$1.2 billion in 2018.

Within the private sector, hundreds of people are employed working for 3M Perth, Albany International, Shandex, Central Wire, and Grenville Casting, producing high quality manufactured goods in the household cleaning and tape, fabric, personal care, steel wire, and auto parts industries respectively. Other important companies include Cordking, Bell's Machining, Eaton's and Calares whose production and warehousing spaces contribute to the fire wood processing, electronics, and shoe industries. Perth is also home to a rapidly growing brewing and distilling industry, with two well established companies, Top Shelf and Perth Brewery, experience record growth in the past couple of years. Food processing industries are also beginning to emerge in the Perth area, adding even more diversity to the local economy.

Major retail business representing many of Canada's best know chains are located within town, primarily concentrated along Highway 7. These business provide employment to close to 1000 people and new residential development north of Highway 7 will only further the employment importance and prosperity of this district.

Within the public sector, Perth is a regional service hub and includes both the administrative offices of the Town of Perth and the County of Lanark. Additionally Perth is home to one of the two hospitals in the Perth and Smiths Falls Hospital network and has Service Canada, Service Ontario, and various government social service offices within it's boundaries.

4.5. Place of Work

A sampling of the workforce of Perth demonstrates the regional draw of the economy, with large numbers of Perth's workers coming from surrounding townships as well as many townships and settlements further afield.

Table 15: Place of Work, Perth

Place of residence	Place of work	Persons
Perth, Town	Perth, Town	1,275
Drummond/North Elmsley, Township	Perth, T	950
Tay Valley, Township	Perth, T	905
Rideau Lakes, Township	Perth, T	365
Lanark Highlands, Township	Perth, T	330
Smiths Falls, Town	Perth, T	270
Ottawa, CV	Perth, T	115
Montague, Township	Perth, T	90
Elizabethtown-Kitley, Township	Perth, T	85
Carleton Place, Town	Perth, T	85
Beckwith, Township	Perth, T	65
Mississippi Mills, Town	Perth, T	55
Central Frontenac, Township	Perth, T	55
South Frontenac, Township	Perth, T	40
Athens, Township	Perth, T	30
Brockville, City	Perth, T	25
Merrickville-Wolford, Village	Perth, T	20
North Grenville, Municipality	Perth, T	20

Statistics Canada, Commuting to Work, 2016

5. Transportation and Shipping

5.1. Highways

The town of Perth is well connected to Eastern Ontario's transportation network. The town is directly traversed by Highway 7, which forms a major secondary route between Ottawa and Toronto via Peterborough. Approximately 20,000 vehicles a day travel through Perth along this highway. Highway 7 has recently been upgraded from Carleton Place to Ottawa to be a fully divided, 2 lane highway and connects with Highway 417. Perth is also the origin of County Road 43, formerly Highway 43, which connects Perth with Smiths Falls, Kemptville, and ultimately Highway 416. County Road 43 also connects with Highway 15 which eventually joins Highway 401 just east of Kingston. These easy highway connections lead to three major United States border crossings, giving Perth based companies' direct access to the US at multiple points.

Table 16: Distance to Urban Centres

Location	Distance (km)	Distance (miles)	Driving Time
Ottawa (Downtown)	85	53	55 min
Kanata (Ottawa East)	63	39	40 min
Nepean (Ottawa South)	80	50	50 min
Kingston	86	53	1 h 10 min
Belleville	148	92	1 h 50 min
Peterborough	186	115	2 h 10 min
Syracuse, NY	248	151	2 h 40 min
Montreal	282	175	2 h 50 min
Toronto (Downtown)	329	204	3 h 20 min

Source: Town of Perth, 2019

Table 18: Distance to Major US Border Crossings

Location	Distance (km)	Distance (miles)	Driving Time
Thousand Islands International Bridge	85	53	1 h
Ogdensburg-Prescott International Bridge	86	53	1 h 10 min
Three Nations Crossing Cornwall-Roosevelt	153	95	2 h

Source: Town of Perth, 2019

5.2. Rail Services

Canadian National

<https://www.cn.ca/en/contact-us/#>

Canada's largest railway, CN's network extends from the Atlantic to the Pacific to the Gulf of Mexico in New Orleans. Since privatization in 1995, CN has dramatically increased its North American network and entered a period of constant and growing profitability. CN offers shippers many flexible options, and Eastern Ontario customers can rely on the company's Headquarters and major distribution centre in Montreal and transload services in Belleville.

Headquarters:

935 de La Gauchetière Street West

Montreal, QC H3B 2M9

Phone: 1-888-888-5909

Canadian Pacific

<https://www.cpr.ca/en/contact-us>

Headquartered in Calgary, CP operates a transnational network stretching from Montreal to Vancouver with a major network concentration in Western Canada and the Midwestern United States. Perth is directly traversed by the CP mainline running from Toronto to Montreal with transload services available in Smiths Falls. Larger transload and intermodal services are available at the company's yards in Montreal and Toronto.

Canadian Head Office:

Gulf Canada Square

401 9 Avenue SW, Suite 500

Calgary, AB T2P 4Z4

Phone: 1-888-333-6370

VIA Rail

<https://www.viarail.ca/en>

Canada's major intercity passenger railway company, VIA rail offers multi time daily service to Montreal, Ottawa, and Toronto from its Smiths Falls station. VIA Rail is currently in the process of upgrading its Ontario and Quebec rail fleet and is exploring the possibility of constructing a new rail line from Ottawa to Toronto that would traverse Perth.

5.3. Airports

Perth is served regionally by Ottawa’s MacDonald-Cartier International Airport in Nepean. As Canada’s sixth busiest and Ontario’s second, MacDonald-Cartier stands as one of the country’s most important points of entry for passengers and cargo arriving via air. Smaller, regional service can be found out of Kingston’s Norman Rogers Airport, while greater flight options and international cargo services can be found at Montreal’s Pierre Elliott Trudeau and Mirabel Airports.

Table 17: Regional Airports

Airport	Location	Distance (miles)	Website
MacDonald Cartier International Airport	Nepean, Ottawa		https://yow.ca/en
Kingston Norman Rogers Airport	Kingston		https://www.cityofkingston.ca/residents/airport
Airports of Montreal	Montreal		https://www.admtl.com/en/business/aircraft-services-development

Source: Town of Perth, 2019

5.4. Ports

Perth has direct access to an ocean going port that does not require going to a major urban area to access. The Port of Johnstown is located near the Ogdensburg-Prescott International Bridge and offers shipping, receiving, and storage services to companies in the agricultural, manufacturing, and minerals industries. The Port has recently completed over \$XXX million in new investments and upgrades that have added new storage options, shipping berths, and conveniences to customers in Eastern Ontario. The Port’s traffic volumes are continuing to increase and international shipping has likewise increased it’s proportion to become the Port’s major source of traffic. The closest major port can be found in Montreal.

Table 18: Regional Ports

Port	Location	Distance (miles)	Website
Port of Johnstown	Johnstown		http://www.portofjohnstown.com/
Port of Montreal	Montreal		https://www.port-montreal.com/en/index.html

Source: Town of Perth, 2019

6. Taxes and Utilities

The following section gives an overview of local property taxes, provincial and federal income taxes, and federal corporate tax rates.

6.1. Local Property Tax Rates

Table 19: Perth Property Tax Rates

Combined Town, County, and Educational	Rate
Commercial	0.03480163
Vacant Commercial Land	0.02436114
Industrial	0.04504829
Vacant Industrial Land	0.02928138
Residential	0.01397869
Multi Unit Residential	0.02913160
Agricultural	0.01397869

Source: Town of Perth, 2019. For a fully expanded list of property tax rates visit the Town's Website: <http://www.perth.ca/en/live-and-play/resources/Summary-of-Tax-Rates.pdf>

6.2. Federal and Provincial Tax and Income Rates

Table 20: Corporate Taxes - Non-Canadian Controlled - General Corporation 2017-2018

Combined Federal and Provincial	2017	2018
General/ Manufacturing and Processing/ Investment	25.0%	25.0%
General; Active Business Income	26.5%	26.5%

Source: Government of Canada, Government of Ontario, 2018

Table 21: Corporate Taxes – Canadian Controlled 2017-2018

Combined Federal and Provincial	2017	2018
General/ Manufacturing and Processing/ Investment	15.0%	15.0%
General; Active Business Income	26.5%	26.5%

Source: Government of Canada, Government of Ontario, 2018

Table 22: Sales Tax

Sales Tax	2018
HST (Harmonized Sales Tax)	13%

Source: Government of Canada, Government of Ontario, 2019

Table 23: Personal Income Tax, 2018

2018 Marginal Tax Rates				
	Other Income	Capital Gains	Canadian Dividends	
			Eligible Dividends	Non-Eligible Dividends
First \$42,201	20.05%	10.03%	-6.86%	6.13%
over \$42,201 up to \$45,916	24.15%	12.08%	-1.20%	10.93%
over \$45,916 up to \$74,313	29.65%	14.83%	6.39%	17.37%
over \$74,313 up to \$84,404	31.48%	15.74%	8.92%	19.51%
over \$84,404 up to \$87,559	33.89%	16.95%	12.24%	22.33%
over \$87,559 up to \$91,831	37.91%	18.95%	17.79%	27.03%
over \$91,831 up to \$142,353	43.41%	21.70%	25.38%	33.46%
over \$142,353 up to \$150,000	46.41%	23.20%	29.52%	36.97%
Marginal tax rate for dividends is a % of actual dividends received (not grossed-up amount). Marginal tax rate for capital gains is a % of total capital gains (not taxable capital gains).				
Federal Basic Personal Amount				
2017	Tax Rate			
\$11,635	15.00%			

Source: Revenue Canada, 2019

6.3. Water/ Wastewater and Waste Management

Water and wastewater services are provided by the Corporation of the Town of Perth. Water is billed in imperial gallons and is a combined charge of consumption plus a fixed charge based on the dial size at the company location. The following chart provides the full current water charge rates. Price per litre has been provided for ease of conversion but again this is not the official rates that the town bills in.

Table 24: Water and Sewer Charges. 2019

		Rate per 1000 Imp Gallons	Rate per 1000 Litres
Consumption Charge		\$4.08	\$0.90
Fixed Fee	Dial Size		
(Based on Dial Size)	1 (5/8")	\$23.22	Per month
	2 (3/4")	\$28.36	Per month
	3 (1")	\$37.16	Per month
	4 (1 1/4")	\$48.30	Per month
	5 (1 1/2")	\$59.15	Per month
	6 (2")	\$85.78	Per month
	7 (3")	\$147.61	Per month
	8 (4")	\$236.12	Per month
	9 (4" Turbine)	\$456.49	Per month
	10 (6")	\$456.49	Per month
	11 (6" Turbine)	\$895.08	Per month

Source: Town of Perth, 2019

Sewer charges are calculated as a percentage cost of water consumption, currently 100 percent, plus the cost of water delivery.

For further information on Water Delivery and Wastewater extraction please contact Darlene Gordon at the Town of Perth at 613-267-3311 x2236

Waste management is also provided by the Town of Perth, the Town also owns and operates a landfill site south of town that conducts general waste disposal, recycling, and composting. Location and fee details can be found on the following page.

Table 25: Landfill and Tipping Fees, 2018

Town of Perth Landfill

666 Wildlife Road
 Perth, Ontario
 (613) 267-4810

Hours of Operation

Tuesdays, Wednesdays and Fridays 8:00 a.m. to 4:30 p.m.
 Saturday 8:00 a.m. to 12:00 p.m. (noon)
 When a holiday falls on a Monday, the landfill will also be closed Tuesday

Fees and Charges

Item	Fee	Measure
Regular Non-Hazardous Solid Waste	\$102.10/tonne	Weight
Construction & Demolition Waste	\$125/tonne	Weight
Putrescible SSO Waste	\$51.10/tonne	Weight
Leaf and Yard Wastes (non-brush)	No charge	
Brush and Woody Wastes	\$76.60/tonne	Weight
Propane Tanks	No charge	
OCC (cardboard, flattened, unwaxed)	No charge	
Minimum Tip Fee	Eliminated	
Garbage Bag Tags	\$2.60 each	

Source: Town of Perth, 2019

Hazardous Waste

Household Hazardous Waste Depot
 128 Patterson Crescent
 Carleton Place
 (613) 257-2253

Hazardous waster can be taken to Carleton Place and disposed of at a safe household hazardous waster depot. It is open Saturday 8:00 a.m. to 12:00 p.m. (noon) beginning the long weekend in May ending Labour Day weekend. It accepts motor oil, antifreeze, paint (DO NOT mix partial cans of paint together), propane cylinders, aerosol cans, etc. Recommend calling ahead if unsure if your waste will be accepted.

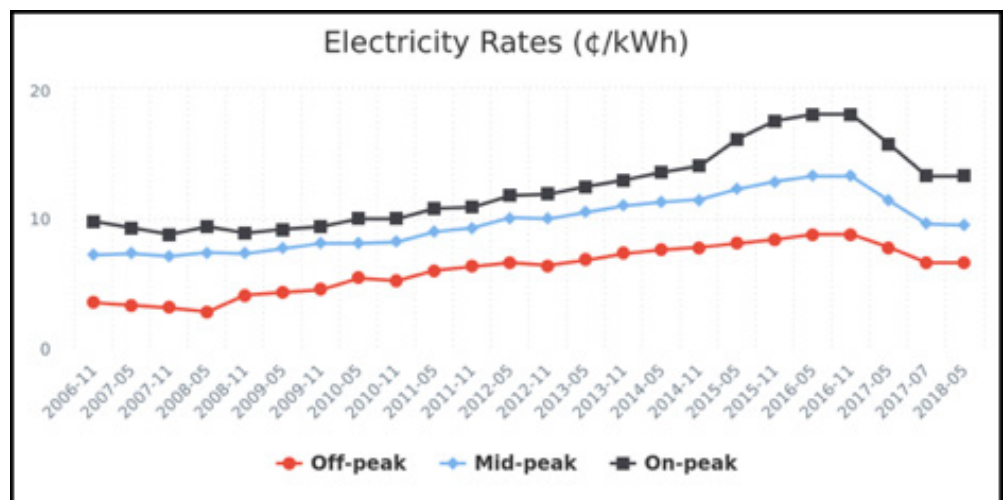
6.4. Electricity

Electric power in Ontario is generated primarily by public utility companies, the largest of which is Ontario Power Generation, which produces over 50% of provincial demand. Smaller local generating authorities and private companies who lease power generation stations make up the remainder of Ontario's electric generation. Power is then distributed to electric utility providers by the Independent Electricity System Operator, wherein at its destination responsibility for delivering that electricity to customers and hooking up new ones is given to local utility providers. In Perth's instance this is Hydro One, formerly a crown corporation now jointly owned by the province and private investors. The basic rates for electricity are set by the Ontario Energy Board. Hydro One has various demand time and tiered pricing schemes and power delivery options depending on business needs and type.

Depending on how much electricity your business consumes, you could be paying for electricity via the Regulated Price Plan (RPP). RPP is paid by residential and small business customers, which includes the Global Adjustment charge. For more information on the process to set these prices, visit IESO. The typical monthly electricity usage for small businesses in Ontario is 2500 kWh.

Larger consumers could be paying the Hourly Ontario Energy Price (or Spot price), plus Global Adjustment. The Spot price is determined by matching supply with Ontario's demand for electricity in the real-time market operated by the Independent Electrical System Operator. In Ontario, all electricity rates reflect the wholesale electricity price in some way. The wholesale price of electricity is dynamic – changing hourly based on demand and the availability of supply. Factors impacting demand include consumer behaviour, weather, time of day, day of the week, as well as economic conditions.

Quotes on the projected cost of Hydro service within Perth can be directly received by contacting Hydro One directly at 1-877-447-4412 or Business.Customer.Centre@HydroOne.com.



6.5. Natural Gas

Natural gas is directly supplied within town by Enbridge Gas, Canada's largest and well established gas distributor and provider. The natural gas rates are based on Enbridge's Rate 6 for Industrial and Commercial uses. These charges and associated rates are presented below.

Table 26: Natural Gas Rates for the Town of Perth

Monthly Charges	Monthly Rates April 1st, 2018
Customer Charge	\$70
Gas Supply Charge	9.4665 ¢/m ³
Delivery to You	See Table Below
Cap and Trade (Included in Delivery)	3.03518 ¢/m ³
Transportation to Enbridge	4.7525 ¢/m ³

Source: <https://www.enbridgegas.com/Understanding-gas-rates>

Delivery to You Breakdown

Amount of gas used per month in cubic metres	Cost in cents per cubic metre ¢/m ³
First 500	10.35 ¢/m ³
Next 1050	8.2392 ¢/m ³
Next 4500	6.7611 ¢/m ³
Next 7000	5.8114 ¢/m ³
Next 15250	5.3894 ¢/m ³
Next 28300	5.2834 ¢/m ³

Source: Enbridge, 2019

Enbridge offers a variety of consultation and financial incentive services for customers utilizing their natural gas services. Manufacturing companies can receive financial incentives to cover up to 50% of the costs of natural gas energy efficiency retrofitting. <https://enbridgesmartsavings.com/business-energy-management/manufacturing>

7. Planning and Development Related Fees

7.1. Planning Related Fees/ Charges

Planning Fees are determined based on project classification and the kind of work being undertaken. The following chart summarizes the various planning fees of the Town of Perth effective as of August 31st 2018. Any questions related to the Town's fees and charges below can be directed to the Chief Building Official.

Group	New Construction Project Examples	\$ Value / ft2	Permit Fee \$ / ft2 (1% of Value)
A	Civic Performing Arts, Galleries, Museums	250	2.50
	Civic Centers, Community Centers, Recreation Centers, Libraries, Arenas, Courthouses, Places of Worship, Universities, Colleges, Lecture Halls	162	1.62
	High Schools, Technical Schools, Movie Theatres, Restaurants	117	1.17
	Elementary Schools, Day Care	104	1.04
B	Acute Care Hospitals, Laboratories	289	2.89
	Penitentiaries, Detention Facilities	162	1.62
	Nursing Homes, Long Term Care Residences	145	1.45
	Group Homes, Custodial Residences	105	1.05
C	Single Detached, Semi Detached, Apartment, Buildings, Condos, Hotels, Inns, Assisted Living, Senior's Residences	112	1.12
	Row Townhouses/Stack Townhouse, New Apartment Units, Motels, Residential Additions,	90	0.90
	Residential Garages (detached and attached)	69	0.69
	Decks, Porches, Veranda's	45	0.45
	Finished Basement area for new build	40	0.40
	Unfinished Basement	20	0.20
D/E	Medical Centers, Clinics, Civic Administration, Police Stations, Banks, Indoor Malls	131	1.31
	Offices, Restaurants	103	1.03
	Office Building Shell	100	1.00
	Strip Plazas, Stores, Supermarkets, Exhibition Halls, Retail Outlets, Car Dealerships,	70	1.00
F	Fire Stations, Gas Stations, Car Wash, Vehicle Maintenance & Admin.	137	1.37
	Heavy, Specialized Industrial and Utilities (Breweries, Distilleries etc.)	106	1.06
	Light Industrial, Warehouses, Service Floors, Mezzanines, Underground Parking Garages	87	0.87
	Storage Structures, Enclosed Shelters, Above Ground Parking Garages	68	0.68

Source: Town of Perth, 2019

Table 28: Minimum Fees and Renovation Fees.

Minimum Fee	
Minimum Permit Fee for all projects	\$105.00
Residential Projects	
Deck, verandah, landing	\$105.00
Foundation Repair (Non Structural)	\$105.00
Foundation Repair (Structural)	\$125.00
Detached Garage	\$275.00
Residential carport	\$200.00
New Basement Install	\$225.00
New HVAC install	\$150.00
Plumbing Fixture Fee	\$11.00/fixture
Renovations of All Buildings	
All renovations to existing spaces in Group A, B, C, D, E, F Occupancies	2% value of construction
Project Specific Minimum Fees	
Creation of a new dwelling unit	\$300.00
Addition to a building	\$300.00
New Building ≤ than 300m2 of gross floor area not listed	\$1000.00
New Building > than 300m2 & <600m2 of gross floor area not listed	\$2000.00
New Building > than 600m2 of gross floor area not listed	\$3000.00

Source: Town of Perth, 2019

Table 29: Miscellaneous Building Items and Fees

Project/Documentation	
Alternative Solution Proposals	\$105.00/Report
Letter of Agency Approval	\$65.00
Extra inspections (after inspection and re-inspection)	\$65.00/Inspection
Revision of Permit	\$105.00
Building Compliance Report	\$65.00
Transfer of Permit	\$65.00
Conditional Permit – All Development Charges collected at the time of permit issuance	\$250.00 / project

Source: Town of Perth, 2019

7.2. Development Charges and Fees

The purpose of a development charge is to generate new revenues to finance eligible municipal services required because of growth. In essence, the development charge is designed to maintain the same level of service offered to existing residents of the municipality. Development charges are levied on all new buildings and structures throughout the municipality with certain exceptions. The charges do not apply to accessory uses to residences such as a garage, storage building, garden shed, swimming pool, small additions nor do they apply to buildings less than 10 m² (107.6 ft.²). Generally, development charges are only applied to new dwelling units or new non-residential buildings. Any expansion of up to 50% of any existing industrial building is exempt. Development charges are pro-rated to reduce the charge applicable to larger industrial development.

Current development charges for the town of Perth are presented below and are in effect till November 7th, 2019. Any further questions on planning charges can be directed to the Planning Department at 613-267-3311 x2235

Table 30: Town of Perth Development Charges

Summary of Development Charges for residential and non-residential uses

Residential (per unit)	General	North Area Charge	West Area Charge	East Area Charge
Low Density	\$5,931.71	\$6,455.61	\$7,284.89	\$6,517.60
Medium Density	\$4,155.30	\$4,523.29	\$5,102.72	\$4,565.89
High Density	\$2,546.92	\$2,772.05	\$3,127.67	\$2,799.43
Non-Residential (per ft. ²)	\$2.91	\$3.37	\$2.94	\$3.04

Source: Town of Perth, 2019

8. Business Support Programs and Services

8.1. National and Provincial Support

Table 31: National and Provincial Support

Federal Departments and National Agencies	
Name	Website
Federation of Canadian Municipalities	www.fcm.ca/home.htm
Futurpreneur Canada	www.futurpreneur.ca/en/
Business Development Bank of Canada	www.bdc.ca/en/pages/home.aspx
Economic Developers Association of Canada	www.edac.ca/
Canadian Business Network	www.canada.ca/en/services/business.html
Feddev	www.feddevontario.gc.ca/eic/site/723.nsf/eng/home

Source: Town of Perth, 2019

Provincial Departments and Provincial Agencies	
Name	Website
Service Ontario	www.ontario.ca/page/serviceontario
The Ontario Network of Entrepreneurs	www.onebusiness.ca/
Ministry of Economic Development, Job Creation, and Trade	www.ontario.ca/page/ministry-economic-development-job-creation-trade
Ontario Ministry of Agriculture, Food, and Rural Affairs	www.omafra.gov.on.ca/english/
Economic Development Council of Ontario	www.edco.on.ca/
Ontario Centres of Excellence	www.oce-ontario.org/

Source: Town of Perth, 2019

8.2. Local/ Regional Support

Below is a list of agencies that are active in the Eastern Ontario Region, Lanark County, and Perth. This is only representation of the kinds of agencies that can be accessed from Perth and may not contain all relevant support services to a business. These organizations can provide new and existing business with start up advice, financing, grants, training, networking, and promotion.

Table 32: Local Business Support

Local Business Support Services	
Name	Website
Algonquin College Community Employment Services	www.algonquincollege.com/perth-employment/
Algonquin College	www.algonquincollege.com/
Perth and District Chamber of Commerce	www.perthchamber.com/
Downtown Perth BIA	www.downtownperthbia.ca/
Lanark County Small Business Centre	www.smallbizcentre.ca/
Lanark County Tourism	www.lanarkcountytourism.com/
Ontario Highlands Tourism	www.comewander.ca/
Town of Perth Economic Development Department	www.www.perth.ca/
Valley Heartland Community Futures Development Corporation	www.valleycfdc.com/

Source: Town of Perth, 2019

8.3. Education and Training

Eastern Ontario is home to several renowned and leading Universities and Colleges. Within Perth, the Town works closely with representatives from Algonquin College to build suitable programs for the local labour force. At the County level, the County organization is engaged with extensive outreach with many of the below educational institutions on similar initiatives. Below is a list of the major educational institutions within the region that can be easily accessed from Perth.

Algonquin College

1385 Woodroffe Avenue
Ottawa, Ontario
www.algonquincollege.com

Carleton University

1125 Colonel By Drive
Ottawa, Ontario
www.carleton.ca

Algonquin College – Perth Campus

7 Craig Street
Perth, Ontario
www.algonquincollege.com/perth/school-home/about/contact-us/

Queens University

99 University Avenue
Kingston, Ontario
www.queensu.ca

St. Lawrence College

100 Portsmouth Avenue
Kingston, Ontario
www.stlawrencecollege.ca

Universite du Quebec en Outaouais

283 Alexandre-Tache Boulevard
Gatineau, Quebec
www.uqo.ca

La Cite Collegiale

801 Aviation Parkway
Ottawa, Ontario
www.collegelacite.ca

University of Ottawa

75 Laurier Avenue East
Ottawa, Ontario
www.uottawa.ca

9. Quality of Life

9.1. Housing Characteristics

Housing starts have been slowly increasing in recent years as the Town of Perth continues to make ongoing investments into its infrastructure system in order to support more development within town. Currently several new apartment, townhouse, and single family home developments are underway and the town is moving towards the next stages of developing it's North end. In terms of affordability, Perth remains more affordable than the provincial average, with both the average cost of a home and the average monthly cost of a dwelling falling below the provincial averages.

Table 33: Housing Characteristics for Perth

Household and dwelling characteristics	Perth	Ontario
Total - Occupied private dwellings by structural type of dwelling	3,010	5,169,175
Single-detached house	1,565	2,807,380
Apartment in a building that has five or more storeys	75	886,705
Other attached dwelling	1,370	1,460,200
Semi-detached house	285	289,975
Row house	140	460,425
Apartment or flat in a duplex	20	176,080
Apartment in a building that has fewer than five storeys	885	522,810
Other single-attached house	30	10,910
Movable dwelling	0	14,890
Total - Private households by household size	3,010	5,169,170
1 person	1,265	1,341,300
2 persons	1,150	1,693,525
3 persons	305	834,260
4 persons	205	796,320
5 or more persons	90	503,775
Number of persons in private households	5,775	13,242,160
Average household size	1.9	2.6
Average Household Price*	\$264,757	\$560,426
Average Monthly Rent**	\$913	\$1,045

Source: Statistics Canada, 2016, CERA 2018, Town of Perth, 2019

*Perth Averages include the wider Rideau-St. Lawrence are defined by the Canadian Real Estate Association

**Perth Averages include the average for Lanark County as a whole.

9.2. Social and Community Services

Perth is a hub of Lanark County services and as such contains a variety of social service providers for the disadvantaged, youth, seniors, and many others.

Table 34: Social and Community Services in Perth

Organization	Address
Community Home Support – Lanark County	40 Sunset Boulevard, Perth, ON K7H 2Y4 www.chslc.ca
Family and Children's Services	10 Herriot Street, Perth, ON K7H 1T5 www.fcsllg.ca
Lanark County Community Justice	8-10 Herriot Street, Perth, ON K7H 1T5 www.commjustice.org
The Table Community Food Centre	190 Gore Street East, Perth, ON K7H 1K3 www.thetablecfc.org
The Community Alliance for Refugee Resettlement	www.thecarr.ca
YAK Youth Services	1 Sherbrooke Street East, Perth, ON K7H 1A1 www.yakyouth.ca

Source: Town of Perth, 2019

9.3. Education

Perth is home to schools in both the Upper Canada District School Board, and the Catholic School Board of Eastern Ontario, with two high schools and three elementary schools which serve both students living within town and those living just outside of it.

School	Address
Perth District Collegiate Institute	13 Victoria Street, Perth, ON K7H 2H3 www.perth.ucdsb.on.ca
St John Catholic High School	2066 Scotch Line Road, Perth, ON K7H 3C5 www.stjohnchs.cdsbeo.on.ca
St John Catholic Elementary School	34 Wilson Street East, Perth, ON K7H 1L6 www.stjohnelementary.cdsbeo.on.ca
The Queen Elizabeth School	80 Wilson Street East, Perth, ON K7H 1M4 www.queenelizabeth.ucdsb.on.ca
The Stewart School	7 Sunset Boulevard, Perth, ON K7H 0A1 www.thestewart.ucdsb.on.ca

Source: Town of Perth, 2019

9.4. Recreational Facilities

Perth contains two major recreation facilities, the Perth and District Indoor Pool and the Perth and District Community Centre. There is also a large seasonal outdoor facility called Conlon Farm. Perth is also the location of Stewart Park, one of the seven wonders of Lanark County.

Table 36: Perth Recreation Facilities

Sports and Recreation Facility	Address
Perth and District Community Centre	3 Sunset Boulevard, Perth, ON K7H 0A1 www.perth.ca/en/live-and-play/Pool.aspx
Perth and District Indoor Pool	2 Beckwith Street East, Perth, ON K7H 1B3 www.perth.ca/en/live-and-play/Recreation-and-Facilities.aspx
Conlon Farm Recreation Complex	127 Smith Drive, Perth, ON K7H 3M3 www.perth.ca/en/live-and-play/Recreation-and-Facilities.aspx
Park	Address
Stewart Park	80 Gore Street East, Perth, ON K7H 1H9 www.perth.ca/en/live-and-play/Parks-Trails-and-Natural-Areas.aspx?_mid_=5615
Last Duel Park	22 Craig Street, Perth, ON K7H 1X8 www.perth.ca/en/explore-perth/Boating-Camping-and-RVs.aspx

Source: Town of Perth, 2019

9.5. Events

Perth hosts some of the largest festivals in Lanark County annually. On average these events draw around 100,000 to the town each year to revel in festivals dedicated to music, maple syrup, garlic, and Christmas. Below is a sample of the kind of events that occur within Perth throughout the year.

Table 37: Perth Events

Event	Date
Fire and Ice	February
Festival of the Maples	April
KidFish	June
Rotary Strawberry Social	June
Stewart Park Festival	June
Canada Day	July
Rotary Ribfest	August
Lions Garlic Festival	August
Perth World Record Kilt Run	August
Perth Fair	September
Autumn Studio Tour	October
Christmas Festival of Good Cheer	December
Christmas Festival of Lights	December

Source: Town of Perth, 2019

9.6. Local Media

Table 38: Perth and Area Local Media

Organization	Medium	Address
Cogeco Cable	Television	Smiths Falls
Lake 88	Radio	Perth
Jack FM	Radio	Smiths Falls
Perth Courier	Newspaper	Perth
Lanark Era	Newspaper	Lanark
The Humm	Newspaper	Perth
Hometown News	Newsletter	Perth
BIA	Newsletter	Perth
Chamber of Commerce	Newsletter	Perth

Source: Town of Perth, 2019

9.7. Internet Infrastructure

Perth is completely served by high speed, fibre optic cable giving residents some of the fastest speeds in the country comparable to urban centres many times Perth's size. Fibre services can be accessed through WTC Communications while traditional internet services are provided by both Bell and Cogeco in Perth.

Provider	Website
Bell	https://www.bell.ca/
Cogeco	https://www.cogeco.ca/en/
WTC Communications	https://www.wtccommunications.ca/