

THE CORPORATION FOR THE TOWN OF PERTH
DRAFT BUDGET
FOR THE YEAR ENDING DECEMBER 31, 2025



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The Corporation of the Town of Perth Overview of Proposed 2025 Budget

Further to the requirements of the Municipal Act Section, 2001, S.O. 2001, c.25, Section 290, the Town of Perth is required to have a budget approved “including estimates of all sums required during the year for the purposes of the municipality”.

The proposed Budget only includes Provincial Government operating and capital grants which have already been announced, primarily Ontario Municipal Partnership Fund (OMPF) and Ontario Community Infrastructure Fund (OCIF).

The Budget is divided into five parts:

- The budget proposed for normal operations;
- The budget proposed for One-time Operating Projects;
- The budget required for proposed capital expenditures and supporting funding;
- Proposed transactions in the Reserve Accounts;
- The budget proposed for the BIA (TBD).

The Budget is supported by projections of financial position and cash flows.

If the proposed Budget ran for the full year, the Operating Contribution from normal operations would be \$2.8M. The net cost of One-time Operating Projects is \$178K. The net cost of capital expenditures would be \$11.2M. Although the net costs of projects carried forward from 2024 to 2025 are not approved by Council until after the completion of the 2024 year-end audit, for completeness the estimated net cost of \$3.3M is included in the calculations of Reserves and the Statement of Financial Position. The Capital Reserve is projected to decline to \$5.8 million by December 2025 and the Water & Sewer Reserve will decline to \$4.0 million.

Based on non-climate adjusted projected capital expenditures between 2025 and 2029 and the replacement of the road segments contained in the Asset Management Plan, reserve amounts are expected to continue to decline. Continuing rate increases for property taxes and water and sewer at least equal to increases in inflation will be required to maintain positive balances in reserves assuming no change in service levels.

SUMMARIZED RECOMMENDATIONS

Recommendation #1

Council approve a 2025 Operating Levy of \$10,224,378 (increase in the tax rate of 10.0% and 1.0% related to growth).

Recommendation # 2

Council approve an increase of 6% in Water and Sewer rates.

Recommendation #3

Council approve the 2025 Operating Budget (as presented on page 8).

Recommendation #4

Council approve the 2025 One-Time Operating Expenditure Budget (as presented on page 9).

Recommendation #5

Council approve the 2025 Capital Expenditure Budget with associated funding (as presented on page 10).

Recommendation #6

Council approve the proposed 2025 Reserve transactions (as presented on page 11).

Recommendation #7

Council approve 2025 BIA levy of \$117,600 (no change).

Recommendation #8

Council approve the 2025 BIA General Operations Budget (as presented on page 20).

Recommendation #9

Council approve the 2025 BIA Stewart Park Festival Budget (as presented on page 21).

Recommendation #10

Council approve new \$10M in debt to fund capital projects.

ASSUMPTIONS

A number of assumptions must be made in the preparation of any budget. The most significant assumptions for 2025 Proposed Budget are listed below.

Property Assessments and Taxes

The market values of properties in Town used for tax assessments are not projected to increase in 2025 as MPAC has not yet commenced assessing changes in those values.

The projected Operating Property Tax Levy is \$10.2 million representing an increase of 11.0%, split as 10.0% for rate inflation and 1.0% for properties added in 2024.

Projected Water and Sewer revenues include a rate increase of 6%. The average annual impact of this increase for a household in Perth would be \$51.

The total annual impact of the rate changes for property tax and water and sewer are as follows:

| MPAC Assessed Home Value | <u>\$100,000</u> | <u>\$200,000</u> | <u>\$300,000</u> | <u>\$400,000</u> |
|--|------------------|------------------|------------------|------------------|
| Impact of net 10% Property Tax Increase | 90 | 180 | 270 | 360 |
| Impact of 6% Water & Sewer Increase (avg) | 51 | 51 | 51 | 51 |
| Total Increase in 2025 | <u>\$ 141</u> | <u>\$ 231</u> | <u>\$ 321</u> | <u>\$ 411</u> |

Revenues

Other significant non-property tax revenue budgets are as follows:

- Operating Grant Revenue projected to be \$1.9 million including \$1.6 million from the Ontario Municipal Partnership Fund (OMPF);
- Investment Income is based on 4% interest rates and projected bank balances. Total projected investment income is \$500K, an decrease of \$200K from the 2024 Budget;

Expenditures

Significant expenditure budgets are as follows:

- Salaries reflect the current Collective Agreement;
- Employee Benefits reflect the changes in the salary accounts and a provision for inflation and Employee Benefit Plan impacts;
- Policing costs are based on estimates received from the Ontario Provincial Police;
- Equipment and building amortization is based on historical data;
- Interest expense on Long-Term Debt reflects the impact of outstanding debt;
- Proposed Grants to Others are as listed on the accompanying schedule;
- One-time Operating Projects are as listed on the accompanying schedule;
- All other expenses assume a consistent level of service delivery as in 2024 plus the impacts of inflation less identified efficiencies.

Reserves

Projected reserves include a \$1.8M decrease per the attached schedule.

Strategic Alignment of Proposed 2025 Budget

The directions of the proposed Strategic Plan have been used as guidance for proposed expenditures.

Capital Budget / Asset Management Plan

The Capital Budget has been informed by the Asset Management Plan (AMP) as approved by Council. All expenditures identified in the AMP for 2025 are accommodated in the Proposed Budget.

The AMP does not include any changes which may be required due to climate change adaptation.

Debt

The Proposed Budget includes \$10M new debt which is required to fund capital expenditures and to maintain Reserve balances.

From 2026 to 2029, it is expected that \$15M in new debt in addition to the \$10M in 2025 will be required to fund capital expenditures per the Asset Management Plan and to maintain Reserve balances.

Risk Management

There are areas of risk in the Proposed Budget which include the following:

| Risk | Probability | Impact |
|--|--------------------|---------------|
| • Communicable Disease Outbreak | Low | High |
| • Material change in total property assessment | Low | Medium |
| • Material change in total population | Low | Low |
| • Material change in Industrial activity | Low | Medium |
| • Material change in Provincial Operating Grants | Low | Medium |
| • Capital cost for catastrophic property loss | Low | High |
| • Loss of Miscellaneous Grants | Low | Low |
| • Climate Change Impacts | Low | High |

Risk Mitigation

The proposed operating budget includes a General \$100K Contingency Account.

The proposed capital budget includes a \$100K contingency for unanticipated repairs or breakages.

The Emergency Reserve has a balance of \$750K which can be accessed during a declared emergency.

**Corporation of the Town of Perth
Summary of 2025 Operating Budget**

| Description | 2025 Amount | 2024 Amount | Change |
|---------------------------------------|------------------|------------------|------------------|
| Property Taxes | 10,224,378 | 9,224,232 | 1,000,145 |
| Undistributed | 1,570,880 | 1,751,900 | (181,020) |
| Governance | (536,115) | (516,332) | (19,784) |
| Corporate Management - Admin | (247,761) | (230,369) | (17,392) |
| Corporate Management - Finance | (623,813) | (603,288) | (20,525) |
| Corporate Management - Emergency Plan | (2,400) | (1,800) | (600) |
| Technology | (496,000) | (376,000) | (120,000) |
| Proceeds of Crime/Mental Health Grant | - | - | - |
| Fire | (783,911) | (732,062) | (51,849) |
| Police | (1,997,175) | (1,548,087) | (449,088) |
| Animal | (31,970) | (19,970) | (12,000) |
| Building Inspection | 0 | (0) | 0 |
| Provincial Offences | 69,889 | 85,000 | (15,110) |
| Roadways | (879,167) | (771,941) | (107,225) |
| Winter Control | (254,000) | (254,000) | - |
| Parking | (129,424) | (125,158) | (4,266) |
| Street Lighting | (105,115) | (105,115) | - |
| Sanitary Sewers | 862,557 | 755,615 | 106,942 |
| Storm | (44,000) | (44,000) | - |
| Waterworks | 750,131 | 626,764 | 123,367 |
| Waste Collection | (245,747) | (234,140) | (11,607) |
| Waste Disposal | (417,532) | (409,482) | (8,050) |
| Recycling | (219,900) | (219,900) | - |
| Composting | (33,500) | (33,500) | - |
| Waste Diversion | - | - | - |
| Environmental Services Administration | (304,231) | (288,241) | (15,990) |
| Fleet | (484,214) | (479,983) | (4,231) |
| Parks - Last Duel | (16,752) | (16,388) | (364) |
| Parks - Stewart | (111,746) | (93,648) | (18,098) |
| Parks - All Other | (129,891) | (127,608) | (2,283) |
| BIA Beautification | (43,476) | (41,704) | (1,772) |
| Grants to Others | (609,196) | (591,648) | (17,548) |
| Recreation - Community Centre | (103,730) | (20,547) | (83,183) |
| Recreation - Conlon Farm | (50,435) | (54,176) | 3,741 |
| Recreation - Indoor Pool | (168,146) | (155,364) | (12,782) |
| Recreation - Crystal Palace | (16,654) | (15,896) | (758) |
| Triathlon | - | - | - |
| Heritage Management | (5,200) | (5,200) | - |
| Museum | (232,676) | (219,149) | (13,527) |
| Economic Development and Tourism | (199,272) | (193,697) | (5,575) |
| Recreation - Administration | (351,681) | (329,465) | (22,216) |
| Property Management | (353,617) | (321,577) | (32,040) |
| Planning and Zoning | (447,935) | (266,226) | (181,709) |
| Total | 2,801,455 | 2,997,851 | (196,397) |

**Corporation of the Town of Perth
2025 One-time Operating Expenditures**

| Description | Amount |
|--|-------------------|
| Water & Sewer Development Charge | (390,000) |
| Town Hall Outdoor Bathrooms | 40,000 |
| Heritage Bikes Barn - Repainting exterior | 8,800 |
| Economic Development Plan Implementation | 20,000 |
| Corner of Herriott and Gore: Beautification | 12,000 |
| Repoint Stone Wall at Museum +Front Door | 30,000 |
| Museum Windows Exterior Painting | 15,000 |
| Daines Place Playground CleanUp | 10,000 |
| Addnl Labour for Events | 15,000 |
| Town Hall Painting | 25,000 |
| Arena Floors for Change rooms 2&3 | 26,000 |
| Museum 100th Anniversary Celebrations | 9,000 |
| Floor at Fire Hall | 15,000 |
| Dog Park Project | 30,000 |
| Town Hall Reconfiguration | 28,000 |
| Volunteer Stipends for Public Education | 15,000 |
| Trial of additional resources for Emergency Management | 33,000 |
| Garage Trailer Rental | 50,000 |
| OLT | 56,787 |
| Administrative Support | 130,000 |
| | <hr/> |
| Net | <u>\$ 178,587</u> |

**Corporation of the Town of Perth
2025 Capital Projects**

| | Amount | External Funding | Funding Source |
|---|----------------------|---------------------|----------------|
| Landfill | 835,000 | | |
| Works Garage | 4,000,000 | | |
| Fire Department Parking Lot | 111,023 | | |
| Conlon - Alarm system | 12,099 | | |
| Baseball Diamonds | 41,935 | 34,256 | CCBF |
| Fencing | 30,000 | | |
| Cockburn, Robert Rd, Jamesville Pump Stations | 383,187 | | |
| Plumbing Replacements | 80,000 | Arena | |
| Lagoon Sludge Removal | 639,187 | | |
| Lagoon Mulch Replacment | 191,593 | | |
| Fire Hall HVAC | 8,374 | | |
| Town Hall Generator (2005)- Natural Gas | 102,500 | | |
| Arena Compressor Motor | 6,246 | | |
| Camera System | 19,927 | | |
| Plotter Replacement - IT | 16,141 | | |
| Submersible Pump - water plant | 7,238 | | |
| Park & Play - Water Park | 7,904 | | |
| Craig St Road | 2,964,144 | 644,712 | OCIF |
| Craig St Sanitary | 948,290 | | |
| Craig St Water | 947,205 | | |
| Craig St Storm | 373,188 | - | |
| Craig St Bridge | 65,000 | | |
| UPS for traffic light | 18,894 | | |
| Little Tay Bridge Rehabilitation | 15,000 | | |
| | | | |
| Sub-total | 11,824,076 | 678,968 | |
| | | | |
| Contingency | 100,000 | | |
| | | | |
| TOTAL | \$ 11,924,076 | \$ 678,968 | |
| | | | |
| Net | \$ 11,245,108 | | |

**Town of Perth
Projected Reserves
2025 Year-end**

| Operating | Budget |
|--|----------------------|
| Change in Net Financial Assets | (11,142,525) |
| Less: Principal Payments | (634,670) |
| Allocation to UFCO | - |
| Additional Debt | 10,000,000 |
| Change in Prepaid Expenses | 21,975 |
| | <hr/> |
| Sub-total | (1,755,219) |
| Projected 2024 Reserves | 12,443,259 |
| | <hr/> |
| Projected 2025 Reserves at end of year | <u>\$ 10,688,040</u> |
| | - |
| Reserves set aside for specific purposes by Council: | |
| For Operating Purposes | |
| for building inspection | - |
| for strategic initiatives | 64,309 |
| for emergencies | 750,000 |
| for business improvement area | 66,876 |
| For Capital Expenditures | |
| for future capital expenditures | 5,801,834 |
| for waterworks and sewer capital | 4,005,020 |
| | <hr/> |
| Total Reserves | <u>\$ 10,688,040</u> |

**CORPORATION OF THE TOWN OF PERTH
STATEMENT OF FINANCIAL POSITION**

| | Projected December 2025 | Projected December 2024 |
|---|--|--|
| ASSETS | | |
| Financial Assets | | |
| Cash and short term deposits | \$ 15,536,184 | \$ 17,070,611 |
| Taxes receivable | 770,075 | 700,068 |
| User charges receivable | 352,188 | 332,253 |
| Other Accounts receivable | 906,758 | 855,432 |
| Inventory for resale | 428,298 | 428,298 |
| | 17,993,503 | 19,386,662 |
| LIABILITIES | | |
| Financial Liabilities | | |
| Accounts payable and accrued liabilities | 1,454,691 | 1,454,691 |
| Prepaid property taxes | 761,501 | 692,273 |
| Accrued landfill closure and post closure liability | 2,272,323 | 2,272,323 |
| Other current liabilities | 580,561 | 558,232 |
| Employee future benefit obligations | - | - |
| Deferred revenues | 2,784,620 | 2,492,141 |
| Long term liabilities | 14,238,078 | 4,872,748 |
| | 22,091,773 | 12,342,408 |
| NET FINANCIAL ASSETS | (4,098,271) | 7,044,254 |
| NON-FINANCIAL ASSETS | | |
| Tangible capital assets | 80,576,026 | 70,420,210 |
| Prepaid expenses | 388,233 | 366,258 |
| | 80,964,258 | 70,786,467 |
| MUNICIPAL EQUITY | \$ 76,865,987 | \$ 77,830,721 |

**CORPORATION OF THE TOWN OF PERTH
STATEMENT OF CASH FLOWS**

| | Projected December 2025 | Projected December 2024 |
|---|--|--|
| OPERATING ACTIVITIES | | |
| Results of Operations | \$ (964,734) | \$ 1,043,246 |
| Amortization | 3,120,000 | 3,120,000 |
| Loss on sale of capital assets | - | - |
| Gain on Sale of Inventory | - | - |
| Write-down of tangible capital assets | - | - |
| | <u>2,155,266</u> | <u>4,163,246</u> |
| Net Change in Non-Cash Working Capital Balances | | |
| Taxes receivable | (70,007) | (26,926) |
| User charges receivable | (19,935) | (18,807) |
| Accounts receivable | (51,326) | (48,421) |
| Inventory for resale | - | - |
| Accounts payable and accrued liabilities | - | - |
| Prepaid property taxes | 69,227 | 26,626 |
| Accrued landfill closure and post closure | - | - |
| Other current liabilities | 22,329 | 21,470 |
| Employee future benefit obligation | - | - |
| Deferred revenues | 292,479 | 643,777 |
| Prepaid expenses | (21,975) | (50,000) |
| | <u>220,792</u> | <u>547,720</u> |
| Working Capital from Operations | <u>2,376,058</u> | <u>4,710,966</u> |
| CAPITAL ACTIVITIES | | |
| Acquisition of tangible capital assets | (13,275,815) | (7,465,536) |
| Proceeds on Sale of Capital Assets | - | - |
| Net investment in tangible capital assets | <u>(13,275,815)</u> | <u>(7,465,536)</u> |
| FINANCING ACTIVITIES | | |
| Debt principal repayments | (634,670) | (583,456) |
| Increase in Debt | 10,000,000 | 688,000 |
| | <u>9,365,330</u> | <u>104,544</u> |
| NET INCREASE (DECREASE) IN CASH | (1,534,427) | (2,650,026) |
| CASH, BEGINNING OF YEAR | 17,070,611 | 19,720,637 |
| CASH, END OF YEAR | <u>\$ 15,536,184</u> | <u>\$ 17,070,611</u> |

Schedule A

**CORPORATION OF THE TOWN OF PERTH
STATEMENT OF OPERATIONS**

| | Draft Budget 2025 | Approved Budget 2024 | Projected Actual 2024 |
|--|----------------------------------|-------------------------------------|--------------------------------------|
| REVENUES | | | |
| Property Taxes | \$ 10,224,378 | \$ 9,224,232 | \$ 9,295,346 |
| Grant Revenue | 1,906,648 | 1,888,043 | 2,272,134 |
| Cost Sharing | 461,575 | 449,440 | 449,440 |
| Water and Sewer Revenue | 3,651,912 | 3,447,690 | 3,536,736 |
| Licenses and Permits | 423,521 | 409,780 | 305,366 |
| POA Revenue | 687,487 | 687,487 | 659,271 |
| Penalties and Interest on Taxes | 91,000 | 91,000 | 137,797 |
| Investment Income | 500,000 | 700,000 | 988,842 |
| Other Revenues | 934,057 | 1,014,390 | 1,062,647 |
| | 18,880,577 | 17,912,062 | 18,707,578 |
| EXPENDITURES | | | |
| Salaries and Benefits | 7,037,631 | 6,650,401 | 7,027,236 |
| Utilities | 659,111 | 622,667 | 612,219 |
| OPP Contract | 2,095,543 | 1,680,550 | 1,671,611 |
| Other Professional Fees / Contracted Serv | 2,592,931 | 2,282,950 | 2,645,937 |
| Contingency | 100,000 | 100,000 | 25,435 |
| Debt Charges (Princ & Interest) | 790,397 | 724,114 | 724,114 |
| Grants to Others | 609,196 | 598,855 | 598,855 |
| POA Payments to other Municipalities | 34,000 | 88,480 | 113,688 |
| Other costs | 2,160,153 | 2,170,195 | 2,214,689 |
| Amortization | 3,120,000 | 3,120,000 | 3,120,000 |
| One Time Operating Projects and Carryforwards (2024) | 2,128,732 | 1,643,167 | 703,673 |
| | 21,327,693 | 19,681,378 | 19,457,457 |
| NET REVENUE FROM OPERATIONS | 162 | (1,769,316) | (749,878) |
| OTHER | | | |
| Grants and transfers related to capital | 847,712 | 746,997 | 1,209,668 |
| Gain (Loss) on sale of tangible capital asset transactions | - | 4,000 | - |
| Write down of tangible capital asset | - | - | - |
| Add back Loan Princ Repaid | 634,670 | 583,456 | 583,456 |
| | (964,734) | (434,863) | 1,043,247 |
| ANNUAL SURPLUS | | | |
| MUNICIPAL EQUITY, BEGINNING OF YEAR | 77,830,721 | 76,787,475 | 76,787,475 |
| | \$ 76,865,988 | \$ 76,352,612 | \$ 77,830,721 |

**Corporation of the Town of Perth
Municipal Equity Reconciliation
As at December 31**

| | Budget 2025 | Projected 2024 | Actual 2023 |
|---|------------------------|---------------------------|------------------------|
| Tangible Capital Assets (cost less accumulated amortization) | 80,576,026 | 70,420,210 | 66,074,675 |
| Long Term Liabilities | (14,238,078) | (4,872,748) | (4,768,204) |
| Unfinanced Capital Projects | (160,000) | (160,000) | (360,000) |
| Reserves & Reserve Funds | 10,688,040 | 12,443,258 | 15,841,005 |
| | <hr/> | <hr/> | |
| Total Municipal Equity | <u>\$ 76,865,988</u> | <u>\$ 77,830,721</u> | <u>\$ 76,787,475</u> |

Corporation of the Town of Perth
Summary of Grant Revenue Included in 2025 Budget
(with comparative figures presented for 2024)

| | 2025 Draft Budget | 2024 Approved Budget | 2024 Projected Actual |
|---|----------------------------------|-------------------------------------|--------------------------------------|
| Operating Grants | | | |
| OMPF Grant | 1,566,200 | 1,517,500 | 1,517,500 |
| Police Community Safety Grant | 139,080 | 139,080 | 468,199 |
| RIDE Program Grant Revenue | 7,968 | 7,968 | 7,968 |
| MCSCS Court Security / Prisoner Transport | 125,000 | 135,095 | 126,957 |
| Blue Box Grant | 40,000 | 60,000 | 80,000 |
| Museum & Other Grants | 27,000 | 27,000 | 23,547 |
| Comm & Indust Misc Grants | 1,400 | 1,400 | 17,500 |
| Lanark County Climate Grant | | - | 11,500 |
| Experience Ontario 2024/2025 | | - | 14,000 |
| FCM | | - | 4,963 |
| | <hr/> | <hr/> | <hr/> |
| TOTAL | \$ 1,906,648 | \$ 1,888,043 | \$ 2,272,134 |
| | - | - | - |
| Capital Grants | | | |
| OCIF | 644,712 | 539,797 | 560,619 |
| CCBF | 203,000 | 180,000 | 203,386 |
| Perthmore Recreation | - | 78,463 | 78,463 |
| Mill St Playground | - | 140,000 | 140,000 |
| Emergency Management Ontario | - | 27,200 | 27,200 |
| POA Offset | - | - | 200,000 |
| | <hr/> | <hr/> | <hr/> |
| TOTAL | \$ 847,712 | \$ 965,460 | \$ 1,209,668 |

Corporation of the Town of Perth Summary of Grants to Others

| Recipient Name | 2025 | 2024 | 2023 |
|---|--------------------------|--------------------------|--------------------------|
| | Draft Budget | Approved Budget | Approved Budget |
| Y.A.K. | 30,000 | 30,000 | 30,000 |
| The Table Community Food Centre | 15,000 | 15,000 | 15,000 |
| Big Brothers / Big Sisters of Lanark County | 3,000 | 3,000 | 3,000 |
| Cornerstone Landing | 10,000 | 10,000 | 10,000 |
| Perth Citizen's Band | 2,500 | 2,500 | 2,500 |
| Tayside Community Options (By-law) | 20,000 | 20,000 | 20,000 |
| Perth Chamber of Commerce | 10,000 | 10,000 | 10,000 |
| Senior Craft Fellowship (By-law) | 5,000 | 5,000 | 5,000 |
| Perth Santa Claus Parade (By-law) | 1,500 | 1,500 | 1,500 |
| Other Grants | 5,500 | 5,500 | 5,500 |
| Community Improvement Plan | 35,000 | 35,000 | 35,000 |
| Heritage Building Restoration Grant | 10,000 | 10,000 | 10,000 |
| Library Rent Subsidy | 2,400 | 2,400 | 2,400 |
| Hospital Grant | 98,000 | 98,000 | 98,000 |
| Sub-Total | 247,900 | 247,900 | 247,900 |
| Grant to Library (per Lib. Budget) | 301,935 | 287,557 | 258,307 |
| Development Chg Rev for Library | (7,207) | (7,207) | (7,207) |
| Grant to RVCA (assumes 5% Increase) | 66,568 | 63,398 | 60,379 |
| Total | <u>\$ 609,196</u> | <u>\$ 591,648</u> | <u>\$ 559,379</u> |

**Summary of Funded Positions
included in the 2025 Budget**

| | Full-Time Funded Positions | Part-Time Funded Positions | Seasonal Employees |
|--|----------------------------|----------------------------|--------------------|
| | # | # | # |
| Administration & Governance | 7 | - | - |
| Fire | 2 | 1 | - |
| POA | 4 | - | - |
| Crossing Guards | - | - | 6 |
| Parking | 2 | 1 | - |
| Environmental Services | | | |
| Roads | 6 | - | 2 |
| Sanitary Sewers | 1 | - | - |
| Water | 5 | - | - |
| Waste Disposal | 2 | - | - |
| Administration | 2 | - | - |
| Parks and Recreation | | | |
| Pool | 4 | 9 | 6 |
| Arena | 1 | 2 | 4 |
| Parks & Crystal Palace | 2 | - | 8 |
| Conlon | 1 | - | 1 |
| Administration | 3 | - | - |
| Museum, Tourism & Economic Development | 3 | 1 | 6 |
| Planning & Building Inspection | 5 | - | - |
| Property Management & Fleet | 2 | - | - |
| TOTAL | 52 | 14 | 33 |

Figures do not include Council members.

**TOWN OF PERTH
2025 BIA BUDGET
GENERAL OPERATIONS**

| | 2025 Draft Budget | | 2024 Approved Budget | |
|---|----------------------------------|-----------------|-------------------------------------|-----------------|
| Revenue | | | | |
| BIA Levy | 117,600 | | 117,600 | |
| Downtown Map Sales | 2,400 | | | |
| Associate Membership Fees | 900 | | 1,200 | |
| Other Revenue | <u>2,500</u> | 123,400 | <u>4,000</u> | 122,800 |
| Expenditures | | | | |
| Regular Salaries & Wages | 36,400 | | 58,126 | |
| Employee Benefits | 4,732 | | 6,000 | |
| Memberships, Registration and Training | 3,750 | | 2,500 | |
| Office Supplies - General | 2,450 | | 1,500 | |
| MEMBERSHIP AND MERCHANT PROMOTION | | | | |
| Graphics & Printing | 7,000 | | 6,000 | |
| Promotional Events | 10,000 | | 6,087 | |
| AGM Expenses | 2,500 | | 1,500 | |
| Web & Social Media Consultant | 20,750 | | 4,000 | |
| Advertising | 4,000 | | 6,087 | |
| Co-operative Business Grants | | | 2,000 | |
| DOWNTOWN ENVIRONMENT | | | | |
| BIA Beautification (\$18.5 flowers, \$1.5 misc) | 24,015 | | 21,197 | |
| Christmas Lights / Greenery | 7,803 | <u>123,400</u> | 7,803 | <u>122,800</u> |
| Net Contribution | | <u><u>-</u></u> | | <u><u>-</u></u> |

**TOWN OF PERTH
2025 BIA BUDGET
STEWART PARK FESTIVAL**

| Revenue | 2025 Draft Budget | 2024 Approved Budget | | |
|--|----------------------------------|-------------------------------------|---------|---------|
| Perth & District Community Foundation Grants | 5,000 | 5,000 | | |
| Fundraiser Revenue | 8,000 | 10,000 | | |
| After Hour Bracelets | 4,500 | 8,800 | | |
| Souvenir & CD Sales | 4,700 | 3,500 | | |
| Vendor Fees | 9,000 | 7,500 | | |
| Donations - Gate and Other | 24,000 | 20,000 | | |
| Bar Sales | 5,000 | 6,000 | | |
| Grants | 15,000 | 10,000 | | |
| Sponsorship | 50,000 | 45,000 | | |
| | | | 125,200 | 115,800 |
| Expenditures | | | | |
| Part Time Staff | 4,000 | 4,000 | | |
| First Aid | 2,000 | 1,000 | | |
| Reserve Repayment | - | 1,000 | | |
| Artistic Director Honorarium | 500 | 3,000 | | |
| SOCAN Fees | 2,300 | 1,500 | | |
| Performer Accommodations | 6,000 | 6,000 | | |
| Performer Meals and Drinks | - | 1,000 | | |
| Merchandise | 1,000 | 1,000 | | |
| Memberships | 2,000 | - | | |
| Fundraiser Expenses | 4,000 | 4,000 | | |
| Volunteer Supplies | 5,500 | 5,000 | | |
| Bar Stock for Resale | 500 | 5,000 | | |
| Signage | 1,000 | 2,200 | | |
| Web Site Administration | 5,300 | 5,000 | | |
| Tech (sound & lights) | 15,000 | 15,000 | | |
| Promotion (radio, newspaper etc.) | 4,000 | 3,000 | | |
| Printing (program, posters, etcà) | 1,000 | 1,500 | | |
| Site, Tents, Security, etc | 10,300 | 13,500 | | |
| Performer Fees | 50,000 | 39,500 | | |
| Shuttle Bus Rental | 2,200 | 1,500 | | |
| Grant Writing | 1,800 | - | | |
| Miscellaneous | 6,800 | 2,100 | 125,200 | 115,800 |
| Net Contribution | | | - | - |